



# Public Companies Transactions

SUMMARY	Multiples	General	Private Placements
Returns	Financials	M&As	Public Offerings

#### **Private Market:**

This quarter reported  $\underline{-1059}$  transactions compared to the previous one, and  $\underline{(\$34,556)}M$  difference for an average of \$160M per transaction.

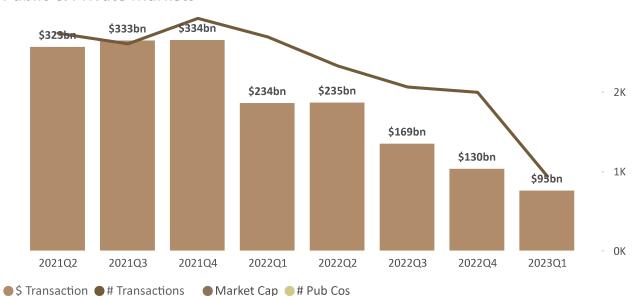
Its enterprise value multiples are  $\underline{4.06}x$  revenues and  $\underline{16.80}x$  EBITDA, with  $\underline{44}$  and  $\underline{21}$  observations respectively.

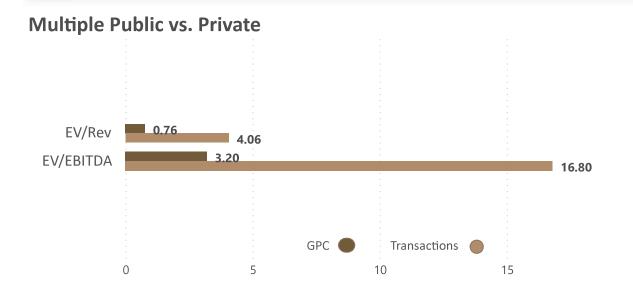
#### **Public Market:**

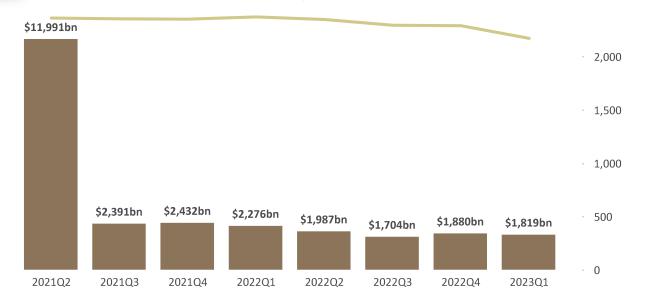
This quarter ended with a total Market Cap of \$1,818,726M, including 2170 public companies. It's a -3.28% change for -118 public companies difference who reported financials. The average Market Cap per company was \$882M.

Its enterprise value multiples are  $\underline{0.76}x$  revenues and  $\underline{3.20}x$  EBITDA, with  $\underline{2015}$  and  $\underline{1925}$  observations respectively.

#### **Public & Private Markets**











# **Public Companies**

#### **Transactions**

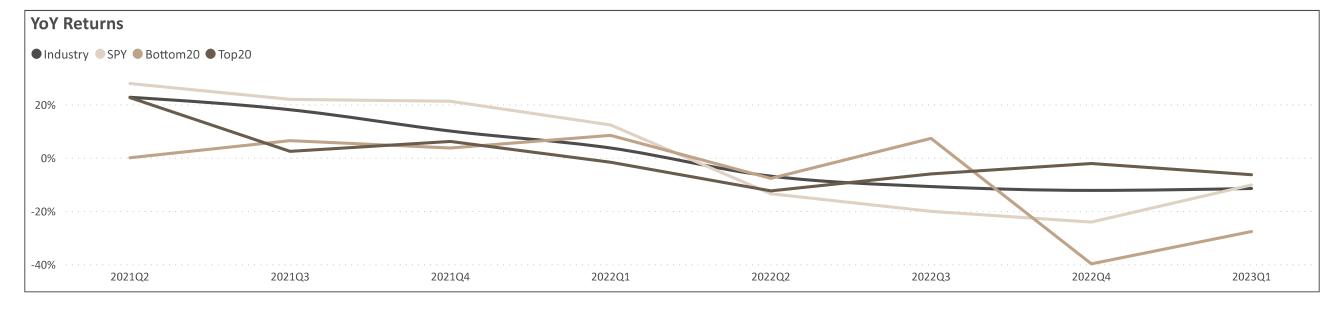
SUMMARY	Multiples	General	Private Placements
GPC: Returns	Financials	M&As	Public Offerings

The largest 20 companies' year-over-year returns (<u>-6.40%</u>) while the one for the global industry (<u>-11.55%</u>) and the smallest 20 companies (<u>-27.69%</u>).

Compared to the SPX index, the industry is performing by  $\underline{-1.30\%}$ . It changed by  $\underline{0.70\%}$  since the last quarter, while the SPX index did by 13.89%.

■EV
32,089M
31,014M
26,314M
25,672M
25,643M









# **Public Companies**

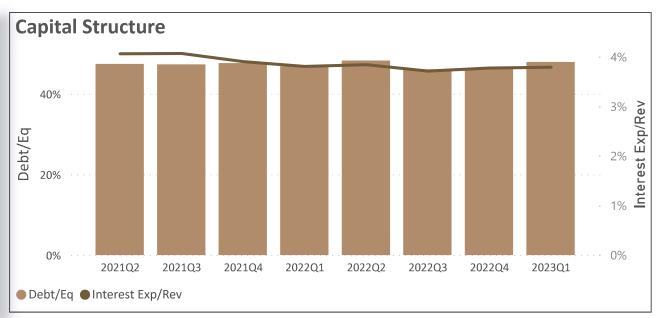
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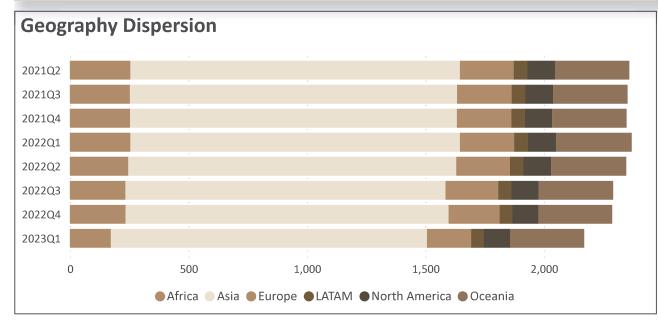
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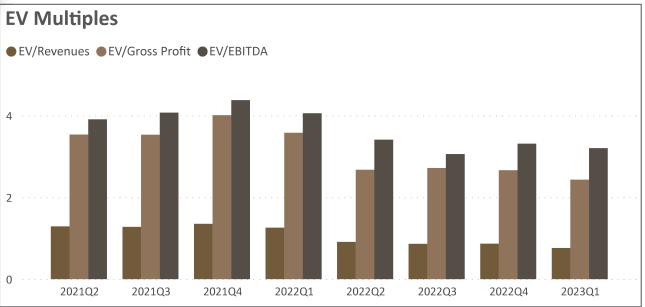
In 2 years, the number of active public companies came from  $\underline{2288}$  to  $\underline{2170}$  observations with a change of -118 companies outside of North America.

The enterprise value median multiple per revenue was  $\underline{0.76}$ . The median EV/Gross profit was 2.43, and the median EV/EBITDA was 3.20.

The median percentage of debt to equity moved to  $\underline{47.90\%}$  ( $\underline{1.58\%}$  change), and its interest expenses per revenues ratio was 3.79%.











# **Public Companies**

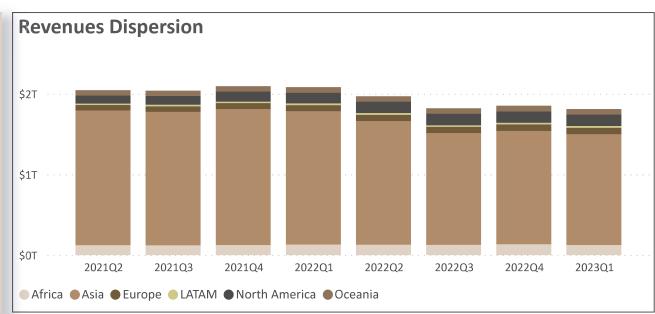
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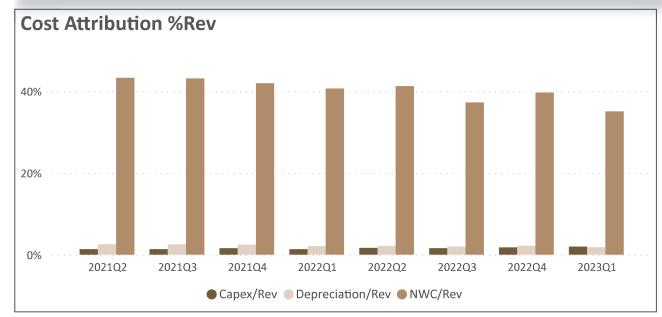
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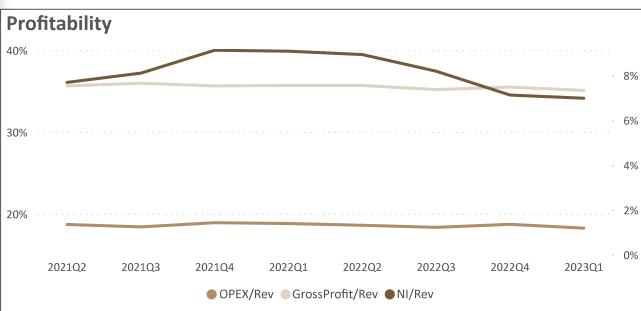
From 2021Q2, the revenues rose by -11.39% to reach **\$1,810,585M** for the last quarter.

This increase was due investments in capital expenditure, with was a median of  $\underline{\textbf{1.99\%}}$  over the period of observation. It reached a median of 1.57% for the last quarter.

Its median of operating expenses, which is one of the main factors for negative profitability, went to **18.24%**, driving the net income ratio to **6.98%**.











## **Public Companies**

**SUMMARY** 

**GPC: Returns** 

Multiples	General	Private Placements
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**Transactions** 

The last quarter reported a total of  $\underline{931}$  transactions:  $\underline{435}$  M&As,  $\underline{114}$  private placements, and  $\underline{314}$  public offers, for a total cumulated value of  $\underline{\$95,010}$ M.

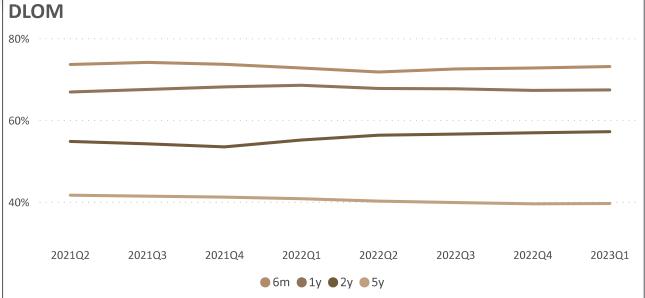
This includes 5 IPO announcement. The latest IPO announcement was from Marble Design Factory Company offering 0.60M shares at a price of \$14.92 per stock.

From the public companies, the discount for lack of marketability was calculated using the Finnerty model. Using the volatility for ½, 1, 2 and 5 years, the respective DLOM are as follows: 73.08% (2122 obs.), 67.35% (2100 obs.), 57.16% (2027 obs.), and 39.57% (1830 obs.).

# **TOP 5 IPO's and Buy Backs**

Date ▼	Target Name	Size	Sector	<b>Primary Features</b>
03/02/23	CRH plc	\$3,000M	Materials	Buyback of Equity Securities
11/07/22	Welltower Inc.	\$3,000M	Equity Real	Buyback of Equity Securities
10/28/22	Holcim Ltd	\$2,205M	Materials	Buyback of Equity Securities
08/23/22	KE Holdings Inc.	\$2,000M	Real Estate	Buyback of Equity Securities
05/09/22	Simon Property Gr	\$2,000M	Equity Real	Buyback of Equity Securities
11/22/21	CBRE Group, Inc.	\$4,000M	Real Estate	Buyback of Equity Securities









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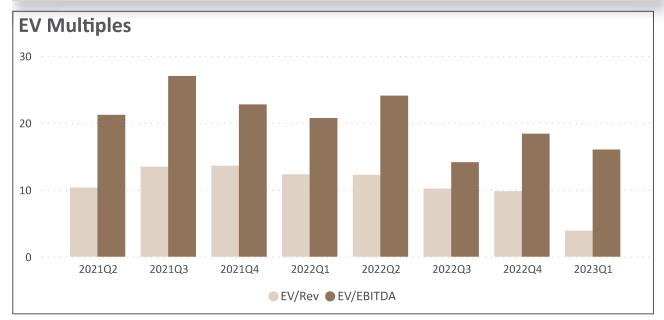
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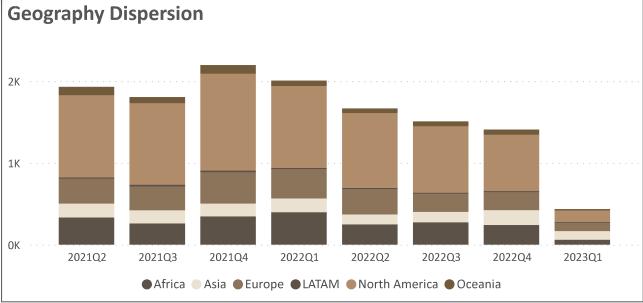
The last quarter reported  $\underline{435}$  M&A transactions. The total amount transacted was  $\underline{\$22,117}$ M (  $\underline{208}$  obs.). The median multiples for the last quarter were  $\underline{\mathbf{3.89x}}$  Revenues ( $\underline{43}$  obs.) and  $\underline{\mathbf{15.99x}}$  EBITDA (20obs.).

 $\underline{122}$  transactions were acquiring less than 100% sought, and  $\underline{90}$  were an acquisition of minority interests.

There was **25 DLOC** reported, leading to a median of **0.28%**.

TOP 5 M&As				
Date	Buyer Name	Target Name	▼ Size	%Sought
08/01/21	Vonovia SE	Deutsche Wohnen SE	\$26,698M	49.58%
05/10/22	Prologis, Inc.	Duke Realty Corporation	\$25,492M	100.00%
08/04/21	VICI Properties L.P.	MGM Growth Properties	\$17,594M	100.00%
04/29/21	Realty Income Corporation	VEREIT, Inc.	\$17,367M	100.00%
11/15/21	KKR & Co. Inc.; Global Inf	CyrusOne Inc.	\$15,639M	100.00%
Total			\$102,79	









### **Public Companies**

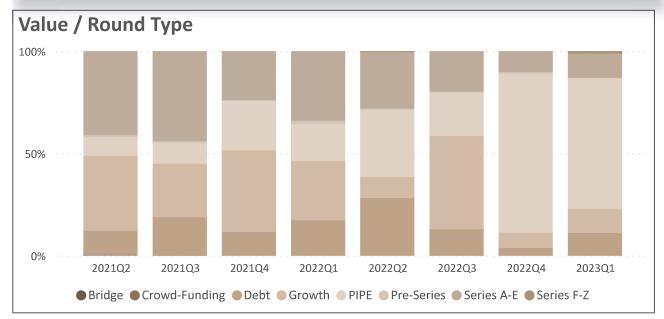
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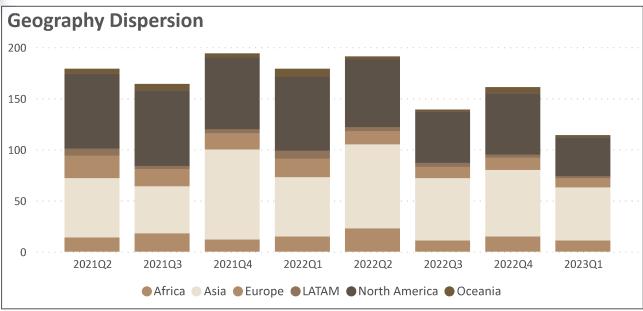
**Transactions** 

The last quarter reported  $\underline{114}$  private placements.  $\underline{95}$  disclosed their transaction value, and  $\underline{78}$  were for pre revenues companies.

The two most recurrent type of placements were transactions in <u>PIPE</u> (\$7,630 M for 34 obs.), and **Venture** (\$1,059 M for 26 obs.).

#### **TOP 5 Private Placements Target Name Buyer Name** Size Round Date Type 11/24/21 Metro Land Corporatio... Beijing Jingtou Zhidi Real E... \$2,236M Growth 02/10/23 N/A China Vanke Co., Ltd. \$2,204M PIPE 12/30/22 China Poly Group Corp... Poly Developments and Ho... \$1,812M PIPE 07/26/22 Coller Capital Ltd.; Hah... SsangYong C&E Co., Ltd. \$1,500M Growth 12/16/22 Shenzhen Investment ... China Merchants Shekou I... \$1,281M PIPE \$9,032M **Total**









# **Public Companies**

SUMMARY	Multiples	General	Private Placements
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**Transactions** 

For the last quarter,  $\underline{308}$  public offers were reported.  $\underline{255}$  were public offering, and  $\underline{53}$  shelf-registration.

From a total amount transacted of \$56,183M, \$40,975M were from public offering, and \$15,208 M from shelf-registration.

From the offers, **5** reported the percentage of total share offered. **5** was offering more than 50%, and the median was 100.00%.

TOP 5 Public Offerings				
Date	Target Name	Size ▼	Primary Features	%Sh. offered
08/03/22	Unibail-Rodamco-Westfield SE	\$20,274M	Base Prospectus	,
02/08/22	Starwood Real Estate Income	\$18,000M	Follow-on Equity Offering	
11/21/21	Vonovia SE	\$9,128M	Follow-on Equity Offering	
04/27/21	Oaktree Real Estate Income T	\$7,500M	Follow-on Equity Offering	
11/10/21	WeWork Inc.	\$7,417M	Shelf Registration	
Total		\$62,319M		

